## BALANCE SHEET

Quarter 1/ 2010

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Note | Code | Beginning Balance | Ending Balance |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) |  | 100 | 396,617,526,953 | 372,329,347,478 |
| I. Cash and cash equivalents | 1 | 110 | 48,155,154,365 | 66,511,579,731 |
| 1. Cash |  | 111 | 41,675,646,945 | 65,611,579,731 |
| 2. Cash equivalents |  | 112 | 6,479,507,420 | 900,000,000 |
| II. Short-term financial investments | 2 | 120 | $\mathbf{2 5 , 1 0 9 , 0 6 1 , 9 6 9}$ | 21,162,247,055 |
| 1. Short-term investments |  | 121 | 28,107,857,782 | 24,136,641,837 |
|  |  | 129 | -2,998,795,813 | -2,974,394,782 |
| III. Receivables | 3 | 130 | 151,965,601,341 | 127,517,064,965 |
| 1. Trade accounts receivables |  | 131 | 127,904,258,850 | 96,655,421,157 |
| 2. Advances to suppliers |  | 132 | 15,733,741,719 | 20,717,029,378 |
| 3. Short-term internal receivables |  | 133 | 0 | 0 |
| 4. Receivable in accordance with contracts in progress |  | 134 | 0 | 0 |
| 5. Other receivables |  | 138 | 8,327,600,772 | 10,144,614,430 |
| 6. Provision for short-term bad receivables |  | 139 | 0 | 0 |
| IV.Inventories | 4,27 | 140 | 149,412,411,288 | 135,855,447,468 |
| 1. Inventories |  | 141 | 150,329,055,818 | 136,121,274,328 |
| 2. Provision for devaluation of inventories |  | 149 | -916,644,530 | -265,826,860 |
| V.Other short-term assets |  | 150 | 21,975,297,990 | 21,283,008,259 |
| 1. Short-term prepaid expenses |  | 151 | 198,305,457 | 558,560,455 |
| 2. VAT deductible | 25 | 152 | 12,463,553,926 | 17,908,279,014 |
| 3. Tax and accounts receivable from State budget |  | 158 | 9,313,438,607 | 2,816,168,790 |
| 4. Other short-term assets |  | 170 | 0 | 0 |
| B.LONG-TERMASSETS $(200=210+220+240+250+260)$ |  | 200 | $120,19,917,633$ | 121,119,321,636 |
| II. Fixed assets |  | 220 | 113,751,031,731 | 114,686,294,907 |
| 1. Tangible fixed assets | 19 | 221 | 101,606,904,049 | 100,424,380,229 |
| - Historical cost |  | 222 | 108,544,180,631 | $108,930,441,880$ |
| --Accumulated depreciation |  | 223 | -6,937,276,582 | -8,506,061,651 |
| 2. Finance leases fixed assets | 20] | 224 | 0 | 0 |
| - Historical cost |  | 225 | 0 | 0 |
| - Accumulated depreciation |  | 226 | 0 | 0 |
| 3. Intangible fixed assets | $21 \square$ | 227 | 10,145,769,334 | 11,554,565,156 |
| --Historical cost |  | 228 | 10,224,148,327 | 11,637,548,327 |
| - Accumulated depreciation |  | 229 | -78,378,993 | -82,983,171 |
| 4. Construction in progress expenses | 6,28 | 230 | 1,998,358,348 | 2,707,349,522 |
| III. Property investment | 22 | 240 | 0 | 0 |
| - Historical cost |  | 241 | 0 | 0 |
| ---Ac----------------------1) |  | 242 | 0 | 0 |
| IV. Long-term financial investments | 7 | 250 | 3,619,922,558 | 3,619,922,558 |
| 1. Investment in subsidiaries |  | 251 | 0 | 0 |
| 2. Investment in joint-venture |  | 252 | 0 | 0 |
| 3. Other long-term investments |  | 258 | 3,619,922,558 | 3,619,922,558 |
|  |  | 259 | 0 | 0 |
| V.Other long-term assets |  | 260 | 2,748,963,344 | 2,813,104,171 |
| 1. Long-term prepaid expenses | 15---- | 261 | 2,628,863,344 | 2,693,004,171 |
| 2. Deferred income tax assets | 8 | 262 | 0 | 0 |
| 3. Others |  | 268 | 120,100,000 | 120,100,000 |
| TOTAL ASSETS |  | 270 | 516,737,444,586 | 493,448,669,114 |
|  |  |  |  |  |
| CAPITAL SOURCE |  |  |  |  |
| A.LIABILITIES (300=310+330) |  | 300 | 287,029,038,254 | 256,823,356,687 |
| I. Short-term liabilities |  | 310 | $\mathbf{2 5 0 , 0 2 2 , 1 6 4 , 5 0 8}$ | 208,603,925,921 |
| 1. Short-term borrowing and debts | 9 | 311 | 206,796,706,151 | 160,046,934,574 |
| 2. Trade accounts payable |  | 312 | 24,475,915,865 | 19,977,087,398 |
| 3. Advances from customers |  | 313 | 10,339,522,601 | 19,525,764,052 |
|  | 25 | 314 | 1,837,309,147 | 3,710,719,404 |
| 5. Payable to employees |  | 315 | 2,904,132,558 | 2,114,215,949 |
| 6. Payable expenses | 10 | 316 | 1,201,723,434 | 610,029,329 |
| 7. Accounts payables-Affiliate | 11 | 317 | 0 | 0 |
| 8. Payable in accordance with contracts in progress |  | 318 | 0 | 0 |
| 9. Other short-term payables | 13 | 319 | 2,466,854,752 | 2,619,175,215 |


|  |  | 320 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: |
| III. Long-term liabilities |  | 330 | 37,006,873,746 | 48,219,430,766 |
| 1. Long-term accounts payables-Trade |  | -331 | 0 |  |
| 2. Long-term accounts payables-Affiliate | 12 | 332 | 0 |  |
| 3-Other long-term payables |  | -333 | 0 | ----------------------------------------10 |
| 4. Long-term borrowing and debts | 14 | 334 | 36,968,193,098 | 48,165,464,248 |
| 5.-Deferred income tax | 8 | -335 | 0 | - |
| 6. Provision for unemployment allowance |  | 336 | 38,680,648 | 53,966,518 |
| 7. Provision for long-term liabilities |  | -337 | 0 | - |
| B.OWNER'SEQUITY ( $400=410+430)$ |  | 400 | 229,708,406,332 | 236,625,312,427 |
| I. Capital sources and funds | ---- | 410 | 229,129,209,747 | 236,348,609,435 |
| 1. Paid-in capital |  | 411 | 107,431,920,000 | 107,431,920,000 |
| 2. Capital surplus |  | 412 | 79,266,897,909 | 79,266,897,909 |
| 3. Other capital of owner |  | 413 | -2,089,741,544 | -2,089,741,544 |
| 4.-Treasury stock |  | 414 | 0 | -------------------------------------------100 |
| 5. Assets revaluation----------- |  | 415 |  |  |
| 6. Foreign exchange difference | ----1 | 416 | 17,340,056,655 | 17,340,056,655 |
| 7. Investment and development fund | 21 | 417 | 5,346,611,778 | 5,346,611,778 |
| 8. Financial reserve fund | 21 | 418 | ------------------- |  |
| 9. Other fund belong to owner's equi----1y |  | 419 | 21,833,464,949 | 29,052,864,637 |
| 10. Retained profit |  | 420 | - | ----------------------------------------100 |
| 11-- Capital for construction work |  | 421 | 0 |  |
| II.-Budget sources | ---- | 430 | 579,196,585 | 276,702,992 |
| 1. Bonus and welfare fund |  | 431 | 579,196,585 | 276702,992 |
| 2. Budgets |  | 432 | 0 | -------------------------------------------- |
| 3. Budget for fixed asset |  | 433 | 0 |  |
| TOTAL RESOURCES |  | 500 | 516,737,444,586 | 493,448,669,114 |

OFF BALANCE SHEET ITEMS

| Off balance sheet items | 582,166,164 | 1,784,128,438 |
| :---: | :---: | :---: |
| 5. Foreign currencies: | 1,081,932 | 1,210,231 |
| 6. Depreciation Capital | 581,084,232 | 1,782,918,207 |

INCOME STATEMENT
Quarter 1/ 2010

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1. Sales | 01 | 1 | 321,467,014,524 | 202,551,357,419 | 321,467,014,524 | 202,551,357,419 |
| 2. Deductions | 02 | 1 | 1,126,640,110 | 10,560,000 | 1,126,640,110 | 10,560,000 |
| 3. Net sales and services | 10 | 1 | 320,340,374,414 | 202,540,797,419 | 320,340,374,414 | 202,540,797,419 |
| 4. Cost of goods sold | 11 | 2 | 296,411,511,339 | 195,304,025,445 | 296,411,511,339 | 195,304,025,445 |
| 5. Gross profit | 20 |  | $\mathbf{2 3 , 9 2 8 , 8 6 3 , 0 7 5}$ | 7,236,771,974 | $\mathbf{2 3 , 9 2 8 , 8 6 3 , 0 7 5}$ | 7,236,771,974 |
| 6. Financial income | 21 | 1 | 5,068,649,494 | 7,304,079,966 | 5,068,649,494 | 7,304,079,966 |
| 7. Financial expenses | 22 | 3 | 7,461,146,111 | 5,054,156,035 | 7,461,146,111 | 5,054,156,035 |
| Include: Interest expense | 23 |  | 6,242,077,347 | 2,548,888,678 | 6,242,077,347 | 2,548,888,678 |
| 8. Selling expenses | 24 |  | 6,907,566,301 | 5,183,344,247 | 6,907,566,301 | 5,183,344,247 |
| 9. General \& administrative expenses | 25 |  | 5,387,978,901 | 1,729,888,497 | 5,387,978,901 | 1,729,888,497 |
| 10. Net operating profit | 30 |  | $\mathbf{9 , 2 4 0 , 8 2 1 , 2 5 6}$ | 2,573,463,161 | 9,240,821,256 | 2,573,463,161 |
| 11. Other income | 31 |  | 352,766,858 | 538,261,255 | 352,766,858 | 538,261,255 |
| 12. Other expenses | 32 |  | 66,308,097 | 68,760,709 | 66,308,097 | 68,760,709 |
| 13. Other profit | 40 |  | 286,458,761 | 469,500,546 | 286,458,761 | 469,500,546 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 9,527,280,017 | 3,042,963,707 | 9,527,280,017 | 3,042,963,707 |
| 15. Corporate income tax | 51 | 5 | 2,307,880,329 | 523,366,188 | 2,307,880,329 | 523,366,188 |
| 16. Profit after tax ( $60=50-51-52$ ) | 60 | 5 | 7,219,399,688 | 2,519,597,519 | 7,219,399,688 | 2,519,597,519 |

## CONSOLIDATED CASH FLOWS STATEMENT

Quarter 1/ 2010 (Indirect method)

| Items | Unit: VND |  |  |
| :---: | :---: | :---: | :---: |
|  | Code | Quarter 1/2010 | Year 2009 |
| 1 | 2 | 3 | 4 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1-Profit before-----7 | 01 | 9,527,280,-017 | 14,-996,-------146 |
| 2. Adjustment in accounts | 02 |  |  |
| Fixed assets depreciation | 03 | 1,573,389,247 | 1,933,458,299 |
| Provisions | 04 | (635,531,800) | (12,462,006,997) |
|  | 05 | 0 | $1,817,419,024$ |
| Loss/gain from investments | 06 | 0 | $(4,864,457,148)$ |
| Interest expe------- | 07 | 6,242,-077, 347 | $9,357,503,852$ |
| 3. Operating profit before the changes of current capital | 08 | 16,707,214,811 | 10,778,498,176 |
| Changes in accounts receivable | 09 | 25,501,081,105 | (28,224,420,070) |
| Changes in inventories | 10 | 14,207,781,490 | 37,086,525,688 |
| Changes in trade payables | 11 | (4,801,322,060) | 11,559,436,784 |
| Changes in prepaid expenses | 12 | (424,395,825) | 1,874,295,991 |
| Paid interest | 13 | (6,242,077,347) | (10,325,226,080) |
| Paid corporate income------ tax | 14 |  | 0 |
| Other----------------- | 15 | 3,946,814,914 | 22,615,956 |
| Other payables | 16 | 2,115,370,642 | (861,603,695) |
|  | 20 | 51,010,467,730 | 21,910,122,750 |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  | 0 | 0 |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (1,799,661,249) | (96,625,----707,-759) |
| 3. Cash paid for lending or purchase debt tools of other companies | 22 | 0 | (56,223,185,994) |
|  | 23 | 0 | 45,506,909,362 |
| 5. Cash paid for joining capital in other companies | 24 | 0 | 0 |
| 6. Withdrawal of capital in other companies | 25 | 0 |  |
|  | 26 | 4,698,119,312 | 10,392,438,238 |
|  | 27 | 2,898,458,063 | (96,821,616,753) |
|  |  |  |  |
|  | 30 |  |  |
| 3.-Cash received from long-term and short-term borrowings | 33 | 11,197,271,150 | 831,-094,-729,-------- |
| 4. Cash paid to principal debt | 34 | (46,749,771,577) | (732,788,908,792) |
| 6. Dividend, profit paid for owners | 36 |  | (15,983,388,000) |
| Net cash (used in) provided by financing activities |  | (35,552,500,427) | 82,322,433,053 |
|  |  |  |  |
| Net cash during the period | 32 | 18,356,425,366 | 7,410,939,050 |
|  | 33 | 48,155,154,365 | 40,744,215,315 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 34 | 66,511,579,731 | 48,155,154,365 |

